# Key Partners Illegal animal breeders Reality TV Show Producer Jeff Lowe (not the best partner...) Campaign manager

# **Key Activities**

- Keeping and breeding animals
- Filming increasingly offensive internet shows
- Harassing Animal Right activists online
- Destroying evidence
- Getting arrested

### **Key Resources**

- 230 big cats
- The Walmart meat truck
- Fringed leather jackets

#### **Value Proposition**

- Provide the best experience for guests as they are able to interact with exotic animals including tigers, lions, apes, and more
- Save endangered species (I guess?)
- Create opportunities for photo shoots, ape birthday parties, and other interactions with the wildlife
- Sell the best, healthiest and safest pizza in the state of Oklahoma
- Run for President (???)

# **Customer Relationships**

- Let them meet THE Joe Exotic
- Encourage participation with the animals

**Channels** 

LOTS of billboards

The Joe Exotic Internet

Show (not for children)

Amazing music videos to advertise the park

**Netflix Documentaries** 

**Revenue Streams** 

 Interactions with friendly and enthusiastic staff

# **Customer Segments**

- People who don't know any better about the conditions the animals are kept in
- People who want to buy a baby tiger cub for some inexplicable reason
- Other weird animal breeder guys

#### **Cost Structure**

- \$250,000 of meat per cat per year
- So many lawsuits and court fees
- \$5200 salary for employees
- Cost of acquiring new animals
- TV and internet show production costs

- Ticket Sales
- Selling of animals (\$2000 per baby tiger cub)
- Television Documentary Income
- Gift shop sales